



Daintree Networks



### Key Benefits for Partners

- Quickly and easily add differentiated, in-demand wireless capabilities to your existing products.
- Gain access to retrofit and renovation projects in areas considered inaccessible or impractical with wired controls technology.
- Integrate powerful energy-saving control strategies into your solutions, including scheduling, occupancy, daylighting, task tuning, demand response, and load shedding.
- Take advantage of reliable ZigBee mesh networks, the leading standard for wireless building control systems.
- Open new opportunities by working seamlessly with a growing group of innovative products from best-in-class manufacturers.
- Eliminate control wiring requirements—reducing expense, complication and disruption to customers.
- Gain valuable marketing and sales opportunities.



## ControlScope Connected Lighting Partnership

### Wireless Lighting Controls: Working Better by Working Together.

As a wireless lighting controls provider, it's no surprise that Daintree Networks sees the world without wires. And to make this vision a reality, it takes more than just a single company: best-in-class manufacturers of lighting fixtures, sensors, components, controls, building management systems and more must all work together seamlessly.

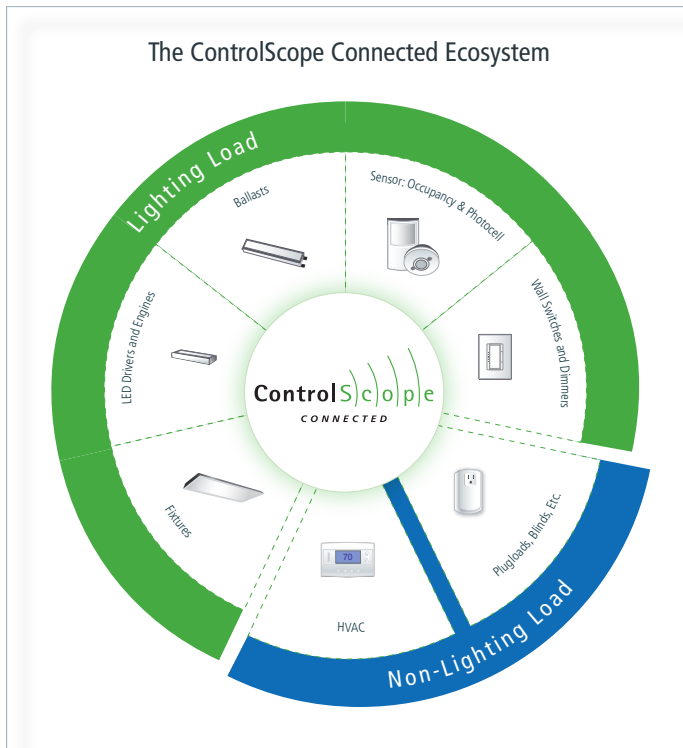
That's why Daintree Networks is leading a new generation of standards-based, interoperable wireless lighting controls—a simple and powerful way to add wireless networking to commercial lighting. But we can't do it alone.

### ControlScope Connected

ControlScope Connected is our groundbreaking community of leading manufacturers delivering powerful, open-standard wireless lighting control products for commercial buildings. Daintree and its ControlScope Connected partners use the widely adopted ZigBee® standard to create lighting products that can communicate with each other wirelessly, across vendors and product types. Daintree Networks validates every Connected product to ensure that they work together seamlessly, and can be controlled within Daintree's large-scale wireless mesh lighting networks.

ControlScope Connected is the industry's **only** multi-vendor community of interoperable wireless lighting products. We're breaking the rules, leaving behind yesterday's closed, proprietary systems — and **we're growing everyone's business in the process.** With 8+ years of embedded wireless expertise, we want to help you bring wireless to your fixtures, sensors, ballasts and more.

Take a look at our growing list of ControlScope Connected partners at [www.daintree.net](http://www.daintree.net) and then give us a call to find out how ControlScope Connected can help you.



## Profit through Partnering

- **Lighting Fixture Manufacturers:** We can help you add wireless control capabilities to your fixtures—quickly and easily, with minimal engineering changes and cost, and with future-proof technology. Through ControlScope Connected, your products join a growing community of lighting controls systems built to meet the needs of large-scale commercial buildings.
- **Lighting Device and Component Manufacturers:** We can bring your wireless lighting products into a world-class, standards-based ecosystem—enhancing your reach and sales. We can also help you easily make your existing wired products (such as sensors, wall dimmers, ballasts and more) wireless, using readily available, low-cost technology and open industry standards.
- **Lighting Controls and Building Management Manufacturers:** Our products can help you improve your controls solutions, become more competitive, and access new customers. Daintree offers you the industry's most powerful platform for swift development of system-wide, standards-based wireless lighting controls.

## Join the Wireless Lighting Controls Revolution

Daintree Networks is actively seeking companies who share our vision of simple, powerful and interoperable wireless lighting controls—and we are ready to help you become ControlScope Connected.

The ControlScope Connected community includes providers of:

- lighting fixtures / luminaires
- ballasts
- LED power supplies
- sensors
- wall switches
- wireless chipsets
- control systems
- and other in-building energy devices

Companies that join ControlScope Connected get immediate access to robust, market-ready and low-cost wireless technology, which delivers market share and revenue in a fraction of the time it would take to develop the system from scratch. Our reference designs and software tools incorporate years of experience and millions of dollars of investment.

We're also driving customer demand for standards-based wireless lighting controls, by educating and promoting the value of wireless among the lighting and building industries. But it doesn't stop there. The Daintree team helps every step of the way—from product integration to overall system architecture, right down to providing valuable marketing and sales opportunities.

If you're excited about the opportunity to expand your business by working with Daintree, you can learn more at [www.daintree.net](http://www.daintree.net), email us at [sales@daintree.net](mailto:sales@daintree.net) or call us at +1 (650) 965-3454.

## About Daintree Networks

Daintree Networks is a clean technology company using wireless innovation to improve energy management within commercial buildings. Daintree provides technology for powerful, standards-based wireless lighting control solutions that deliver substantial lighting energy efficiency improvements in a more cost-effective way than ever before.

Since its founding in 2003, Daintree Networks has been a pioneer in wireless mesh networking, with nearly 400 customers using its industry-standard design verification and operational support tool. The company has brought this extensive experience to bear in developing the industry's first truly interoperable platform for wireless lighting controls. For more information, visit [www.daintree.net](http://www.daintree.net).



**Daintree Networks, Inc.**  
1503 Grant Road, Suite 202  
Mountain View, CA 94040 U.S.A.

Phone: +1 (650) 965-3454  
email: [sales@daintree.net](mailto:sales@daintree.net)  
[www.daintree.net](http://www.daintree.net)